# REPORT OF EXAMINATION OF THE

CIVIC PROPERTY AND CASUALTY COMPANY

AS OF DECEMBER 31, 2009

Participating State and Zone:

California

Filed June 28, 2011

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Los Angeles, California April 25, 2011

Honorable Joseph Torti, III
Chairman of the NAIC Financial
Condition Subcommittee
Superintendent of Rhode Island Business
Regulation, Division of Insurance
Cranston, Rhode Island

Honorable Linda S. Hall Secretary, Zone IV – Western Director of Insurance Alaska Division of Insurance Anchorage, Alaska

Honorable Dave Jones Insurance Commissioner California Department of Insurance Sacramento, California

Dear Chairman, Secretary, and Commissioner:

Pursuant to your instructions, an examination was made of the

#### CIVIC PROPERTY AND CASUALTY COMPANY

(hereinafter also referred to as the Company) at its statutory home office and main administrative office located at 4680 Wilshire Boulevard, Los Angeles, California 90010.

#### SCOPE OF EXAMINATION

The previous examination of the Company was made as of December 31, 2006. This examination covers the period from January 1, 2007 through December 31, 2009. The examination was made pursuant to the National Association of Insurance Commissioners' plan of examination. The examination included a review of the Company's practices and procedures, an examination of management records, tests and analyses of detailed transactions within the examination period, and an evaluation of the assets and a determination of liabilities as of December 31, 2009, as deemed necessary under the circumstances. This examination was conducted concurrently with the Company's California parents, Farmers Insurance Exchange, Fire Insurance Exchange, and Truck

Insurance Exchange, and affiliates; Mid-Century Insurance Company, Exact Property and Casualty Company, Neighborhood Spirit Property and Casualty Company, and Farmers Reinsurance Company.

In addition to those items specifically commented upon in this report, other phases of the Company's operations were reviewed including the following areas that require no further comment: corporate records; fidelity bonds and other insurance; officers', employees' and agents' welfare and pension plans; growth of company; business in force by states; loss experience; accounts and records; and sales and advertising.

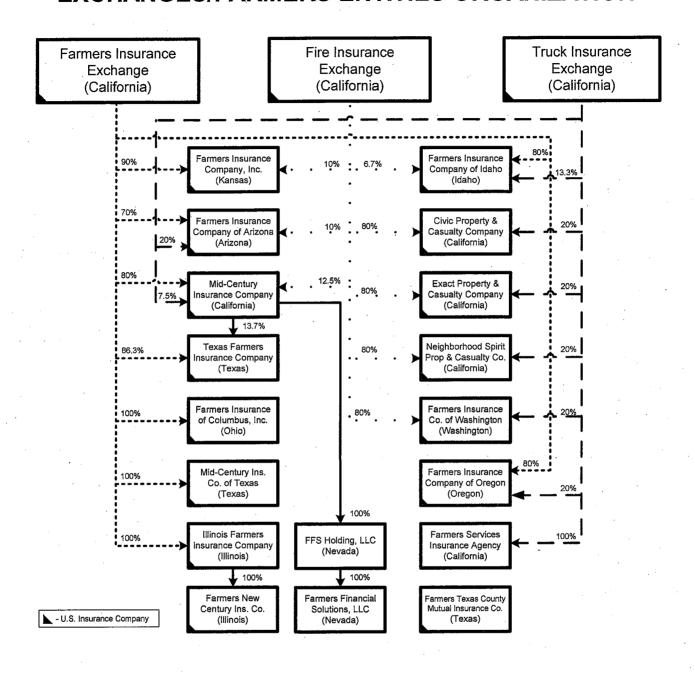
#### **COMPANY HISTORY**

On September 30, 2008, the Company's parent, Farmers Insurance Exchange sold its 80% ownership interest in the Company, Exact Property and Casualty Company, and Neighborhood Spirit Property and Casualty Company to Truck Insurance Exchange (Truck) and Fire Insurance Exchange (Fire) for \$182.9 million. At December 31, 2009, the outstanding shares of the Company were 80% owned by Fire and 20% owned by Truck.

#### MANAGEMENT AND CONTROL

The following abridged organizational charts depict the Company's relationship within the holding company system as of December 31, 2009:

# **EXCHANGES/FARMERS ENTITIES ORGANIZATION**



Management of the Company is vested in a seven member board of directors, elected annually. A listing of the members of the board and principal officers serving on December 31, 2009 follows:

#### Board of Directors

Name and Residence

Principal Business Affiliation

Jeffrey John Dailey Los Angeles, California Executive Vice President Farmers Group, Inc.

John Joseph Hannigan

**Executive Vice President and Director** 

Ada, Michigan

Foremost Insurance Company Grand Rapids,

Michigan

Scott Robert Lindquist Westlake Village, California Executive Vice President, Chief Financial

Officer, and Director Farmers Group, Inc.

Ronald Gregory Myhan Laguna Beach, California Executive Vice President and Treasurer

Farmers Insurance Exchange

Mhayse Gokul Samalya Topanga, California Executive Vice President Farmers Group, Inc.

Mark Bailey Smith Calabasas, California

Senior Vice President Farmers Group, Inc.

F. Robert Woudstra Los Angeles, California President, Chief Executive Officer and Director Farmers Group, Inc.

**Principal Officers** 

<u>Name</u>

Title

John Joseph Hannigan Ronald Gregory Myhan Doren Eugene Hohl Frank Joseph Ceglar, Jr. Jeffrey John Dailey President
Vice President and Treasurer
Secretary
Vice President
Vice President

#### Principal Officers

Name		<u>Title</u>
------	--	--------------

Dan Curtis Dunmoyer \* Vice President
Scott Robert Lindquist Vice President
Bryan Francis Murphy Vice President
James Leslie Nutting Vice President
Mhayse Gokul Samalya Vice President
Mark Bailey Smith Vice President
F. Robert Woudstra Vice President

(\*) Dan Curtis Dunmoyer was replaced by Denise Elaine Ruggiero on March 19, 2010.

#### Management Agreements

During the period covered by this examination Farmers Group, Inc. (FGI), as the Attorney-In-Fact for Farmers Insurance Exchange (Farmers), provided operating services, including staffing and occupancy, except claims adjustment services to the Company. During the period covered by this examination there was no existing written management services agreement between the Company and FGI. The Company indicated that rather than utilizing separate written services agreements, the services and related fees were anticipated and covered under the intercompany reinsurance pooling agreement with Farmers. It was recommended during the previous examination that a separate management services agreement between the Company and the appropriate management services provider(s) be filed with the California Department of Insurance (CDI) under California Insurance Code (CIC) Section 1215.5 to clearly define the related-party service providers' roles and responsibilities. For 2007, 2008 and 2009, the net fees paid allocable to the Company and paid by Farmers to FGI as a result of the Company's participation in the intercompany reinsurance pooling agreement were \$17,131,097, \$18,781,146, and \$20,992,570, respectively.

#### Claims Adjustment Services Arrangement

The Farmers claims department provides adjusting services for certain of its affiliated insurance companies' claims, including the Company. The claims adjustment services arrangement in place

between Farmers and the Company was not in written form. During 2007, 2008, and 2009, net claims adjustment service fees paid by the Company to Farmers as a result of its participation in the intercompany reinsurance agreement were \$10,600,000, \$10,600,000, and \$8,720,000, respectively.

It was recommended during the previous examination that the Company, and its California affiliates, enter into written claims adjustment services agreements and submit the agreements to the CDI for approval pursuant to CIC Section 1215.5.

### Service Agreement

The Company subsequently became party to services agreement, effective March 1, 2010, with Farmers. Farmers provides both management services, and claims adjusting services to the Company via this agreement, which was approved by the CDI on January 22, 2010. The service agreement has a five-year term and Farmers shall provide or arrange for the provision of services at its cost, and allocated in accordance with the methods prescribed in the National Association of Insurance Commissioners' Accounting Practices and Procedures Manual – Statement of Statutory Accounting Principles No. 70. Amounts are to be determined and settled monthly.

#### Tax Sharing Agreement

The Company's federal income tax return was consolidated with Farmers and various insurance and non-insurance affiliates though 2007. Pursuant to a new agreement, effective September 30, 2008, the federal income tax returns for the Company, and several affiliates, were consolidated with Fire Insurance Exchange. This agreement was approved by the CDI on August 17, 2010. The tax allocations were based on separate return calculations with current credit for net losses. The Company's portion of the federal income taxes paid for 2007, 2008, and 2009, was \$3,105,000, (\$983,000), and \$2,734,000, respectively.

#### TERRITORY AND PLAN OF OPERATION

The Company is licensed to transact insurance business in the states of California, Georgia, Michigan, Missouri, Ohio, and Pennsylvania. The Company is authorized to write fire, marine, surety, plate glass, liability, workers' compensation, common carrier liability, boiler and machinery, burglary, sprinkler, team and vehicle, automobile, aircraft, and miscellaneous business.

The Company offers a broad range of personal lines property coverage to "under-served" communities. During 2009, 53.6% of total direct premiums written were homeowners multiple peril. The products are marketed through independent agents. In 2009, the Company wrote \$38.9 million of direct premiums. Of the direct premiums written, \$13.7 million (35.1%) was written in Michigan, \$8.8 million (22.5%) was written in California, \$8.0 million (20.6%) was written in Pennsylvania and \$8.4 million (21.8%) was written in the remaining states.

#### REINSURANCE

#### Intercompany Reinsurance Pooling Agreement

Farmers Insurance Exchange (Farmers), and certain affiliated property and casualty companies participated in an intercompany reinsurance pooling agreement. Under this agreement, the participants ceded all of their business, net of reinsurance, to Farmers (the lead company). Farmers then retroceded a share of the business back to certain participants based on percentages prescribed under the pooling agreement. The most recent amendment to this agreement was approved by the California Department of Insurance (CDI) on January 12, 1999.

The participants in the intercompany reinsurance pooling agreement, and their respective participation percentages as of December 31, 2009, were as follows:

Pool Participant	Percentage
Farmers Insurance Exchange	51.75
Mid-Century Insurance Company	16.00
Truck Insurance Exchange	7.75
Fire Insurance Exchange	7.50
Farmers Insurance Company of Oregon	7.00
Farmers Insurance Company of Washington	2.00
Farmers Insurance of Columbus, Inc.	1.00
Civic Property and Casualty Company	1.00
Exact Property and Casualty Company	1.00
Neighborhood Spirit Property and Casualty Company	1.00
Texas Farmers Insurance Company	1.00
Farmers Insurance Company, Inc.	0.75
Illinois Farmers Insurance Company	0.75
Farmers New Century Insurance Company	0.75
Farmers Insurance Company of Idaho	0.75
Total	100.00

#### Assumed

Other than a participation in the aforementioned reinsurance pool, the Company has no reinsurance assumed.

#### Ceded

#### **Affiliated**

Affiliated reinsurance cessions that Farmers and certain of its affiliates (including the Company) engaged in included an auto physical damage (APD agreement) 100% quota share agreement with affiliates Zurich Insurance Company (Zurich) and Farmers Reinsurance Company (Farmers Re). The subject premium for the APD 100% quota share agreement effective January 1, 2006, was \$1 billion annually with Zurich assuming 80% and Farmers Re assuming 20%. The CDI approved this agreement on December 28, 2005. The 2006 APD agreement was then replaced with the same terms effective January 1, 2009, for a three-year term. The CDI approved this latest APD agreement on April 27, 2009.

On December 31, 2002, Farmers entered into a 100% all-lines quota share reinsurance with Zurich and Farmers Re. This agreement covered all lines directly written, assumed by the affiliates, and assumed from pools, associations, or syndicates. This agreement was amended, effective December 31, 2004, to increase the percentage to 12% and amended again effective December 31, 2005, to decrease the percentage to 6% (Zurich 4.8% and Farmers Re 1.2%). The agreement was amended, effective December 31, 2007 to decrease the percentage to 5% (Zurich 4% and Farmers Re 1%) and extend the duration to December 31, 2010. The 2007 amendment was approved by the CDI on December 28, 2007. An amendment, effective September 30, 2008, increased the percentage to 25%, but was then terminated effective June 30, 2009, and replaced with a new 37.5% all lines quota share agreement (Zurich 30% and Farmers Re 7.5%). The CDI approved this replacement agreement on June 29, 2009. An amendment effective December 31, 2009, decreased the percentage ceded to 35%, and was approved by the CDI on May 25, 2010.

#### Non-affiliated

The Company, along with its parents and affiliates, were listed as cedents on various treaties ceding risk on an excess-of-loss basis to non-affiliated reinsurers.

As of December 31, 2009, reinsurance recoverables for all ceded reinsurance totaled \$44.9 million, or 51.9% of surplus as regards policyholders. Of the reinsurance recoverables, 100% were from admitted affiliates resulting from the pooling arrangement.

#### FINANCIAL STATEMENTS

The financial statements prepared for this examination report include:

Statement of Financial Condition as of December 31, 2009

Underwriting and Investment Exhibit for the Year Ended December 31, 2009

Reconciliation of Surplus as Regards Policyholders from December 31, 2006 through December 31, 2009

# Statement of Financial Condition as of December 31, 2009

	Ledger and Nonledger	Assets Not	Net Admitted	
Assets	Assets	Admitted	Assets	Notes
Bonds	\$138,639,706	\$	\$138,639,706	
Stocks:	20 (40 000)		20 640 000	
Common stocks	29,649,909		29,649,909	
Cash, cash equivalents and short-term investments	14,819,648		14,819,648	
Other invested assets	4,592,034		4,592,034	
Investment income due and accrued	1,753,007		1,753,007	
Premiums and consideration:		•		
Uncollected premiums and agents balances in the				
course of collection	3,659,853	1,004,398	2,655,455	
Deferred premiums, agents' balances and				
installments booked but deferred and not yet due	18,205,302		18,205,302	
Accrued retrospective premiums	38,015		38,015	
Reinsurance:				
Amounts recoverable from reinsurers	3,153,372		3,153,372	
Net deferred tax asset	4,586,951		4,586,951	
Guaranty funds receivable or on deposit	35,462		35,462	
Total assets	<u>\$219,133,259</u>	<u>\$ 1,004,398</u>	<u>\$218,128,861</u>	
Liabilities, Surplus and Other Funds		,		
T			Φ <b>5</b> 4 914 600	(1)
Losses			\$ 54,814,609	(1)
Reinsurance payable on paid losses and loss adjustmen	t expenses		6,218,344	(1)
Loss adjustment expenses			16,196,871	(1)
Commissions payable, contingent commissions and oth	er similar charges		353,727	
Taxes, licenses and fees			353,304	
Unearned premiums			42,047,588	
Advance premium			981,454	
Dividends declared and unpaid: Policyholders			30,766	
Ceded reinsurance premiums payable		•	1,792,495	
Amounts withheld or retained by company for account	of others		59,555	
Remittances and items not allocated		•	404,715	
Payable to parent, subsidiaries and affiliates			6,315,693	
Aggregate write-ins for liabilities	•	•	2,007,970	
Total liabilities			131,577,091	
Common capital stock		\$ 5,000,000		
Gross paid in and contributed surplus		60,000,000		
Unassigned funds (surplus)		21,551,770		
Ongood Ruido (onthino)		41,331,770	•	
Surplus as regards policyholders			86,551,770	
Total liabilities, surplus and other funds	•		<u>\$218,128,861</u>	

# <u>Underwriting and Investment Exhibit</u> for the Year Ended December 31, 2009

# Statement of Income

<u>Underwriting Income</u>			•
Premiums earned			\$101,669,104
Deductions: Losses incurred Loss adjustment expenses incurred Other underwriting expenses incurred		\$54,967,173 11,419,065 31,663,560	
Total underwriting deductions			98,049,798
Net underwriting gain		, ·	3,619,306
Investment Income			
Net investment income earned Net realized capital gains		\$ 6,998,626 160,854	
Net investment gain			7,159,480
Other Income			•
Net loss from agents' or premium balances charged off Finance and service charges not included in premiums Aggregate write-ins for miscellaneous loss		\$ (1,034,937) 849,657 _(1,107,883)	
Total other loss			(1,293,163)
Net income before dividends to policyholders, and federal and foreign income taxes Dividends to policyholders Federal and foreign income taxes incurred			9,485,623 17,418 2,662,625
Net income			<u>\$ 6,805,580</u>
Capital and Surplus	s Account		
Surplus as regards policyholders, December 31, 2008			\$ 73,666,433
Net income Change in net unrealized capital gains less capital gains tax Change in net deferred income tax Change in nonadmitted assets Cumulative effect of changes in accounting principles Aggregate write-ins for gains in surplus Change in surplus as regards policyholders		\$ 6,805,580 3,992,206 (68,631) 1,736,182 165,879 	12.885,337
Surplus as regards policyholders, December 31, 2009			<u>\$ 86,551,770</u>

# Reconciliation of Surplus as Regards Policyholders from December 31, 2006 through December 31, 2009

Surplus as regards policyholders, December 31, 2006, per Examination

\$69,727,496

	Gain in Surplus	Loss in Surplus	
Net income	\$14,902,520	\$	
Change in net unrealized capital gain Change in net deferred income tax	1,340,964	715,459	
Change in nonadmitted assets Cumulative effect of change in accounting principles	794,670 165,879		
Aggregate write-ins for gains in surplus	335,700		
Totals	<u>\$17,539,733</u>	<u>\$ 715,459</u>	
Net increase in surplus as regards policyholders			16,824,274
Surplus as regards policyholders, December 31, 2009, per Examination			<u>\$86,551,770</u>

#### COMMENTS ON FINANCIAL STATEMENT ITEMS

#### (1) Losses and Loss Adjustment Expenses

The Company was directed by the California Department of Insurance (CDI), pursuant to California Insurance Code Section 733(g), to retain the American Actuarial Consulting Group, LLC, (AACG) for the purpose of assisting this examination in determining the reasonableness of the Company's loss and loss adjustment expense reserves. Because the business of the Farmers property and casualty companies was pooled, it was necessary to review the losses on a group-wide basis. Based on the analysis by AACG and the review of their work by a Casualty Actuary from the CDI, the Company's December 31, 2009, reserves for losses and loss adjustment expenses were determined to be reasonably stated and have been accepted for purposes of this examination.

#### SUMMARY OF COMMENTS AND RECOMMENDATIONS

### Current Report of Examination

None

#### Previous Report of Examination

Management and Control: - Management Agreements (Page 7): Farmers Group, Inc. (FGI), as the Attorney-In-Fact for Farmers Insurance Exchange (Farmers), provided operating services (including staffing and occupancy) except claims adjustment services to the Company. There was no existing written management services agreement between the Company and FGI, the service provider. It was recommended that a separate management services agreement between the Company and the appropriate management services provider(s) be filed with the California Department of Insurance (CDI) under California Insurance Code (CIC) Section 1215.5 to clearly define FGI's roles and responsibilities in the provision of such services. The Company subsequently became party to a

management services agreement, effective March 1, 2010, with Farmers. Farmers provides both management services and claims adjusting services via this agreement, which was approved by the CDI on January 22, 2010.

Management and Control: - Claims Adjustment Services Arrangement (Page 8): The claims adjustment services arrangement in place between Farmers and certain of its affiliates (including the Company), with Farmers providing all of their claims adjustment services was not in written form. It was recommended that the Company and Farmers enter into a written claims adjustment services agreement and submit it to the CDI for approval pursuant to CIC Section 1215.5. The Company subsequently became party to a management services agreement, effective March 1, 2010, with Farmers. Farmers provides both management services and claims adjusting services combined via this agreement, which was approved by the CDI on January 22, 2010.

# **ACKNOWLEDGEMENT**

The courtesy and cooperation extended by the Company's officers and employees during the course of this examination are hereby acknowledged.

Respectfully submitted,

/S

Gary W. McMurray, CFE
Examiner-In-Charge
Contract Insurance Examiner
Department of Insurance
State of California